

<b>SANS Board of Directors Meeting Agenda</b>		
<b>November 7th, 2021, 10:00 AM, Best Western Glengarry Hotel, Truro, N.S.</b>		
Present: Mike Eddy, Don Stewart, Reg Crewe, Lisa Butcher, Jeremy Cromwell, Hayden Sarsfield, John Baxter, Kittee Baxter, Mike Gillis, John Austin, Earl Arsenault, George Kozkuliks, Gordie Ryan, Richard Jamieson, Shaun MacDonald, George Pugsley, Paul Daniels, John Delorey, Neil Jennings,		
1.0	Welcome and Introductions:	
2.0	Agenda and Minutes of Previous Meeting	Motion to approve by Paul Daniels, seconded by Neil Jennings
2.1	Establishment of a Quorum	Quorum established
2.2	Additions and Approval of the Agenda	Motion to approve by Paul Daniels, seconded by Neil Jennings
2.3	Approval of minutes of the November 8th, 2020, BOD Meeting	Note: Draft 2021-2022 Budget was tentatively approved electronically due to cancelled May BOD Meeting
3.0	Presentations: NSYS	Update was provided on what the group has done and how they hope to transition in the future. Marsha and Carole are stepping down as leaders, Chris Atlass will take over as event organizer. Lots of people offered to assist the program
4.0	Ongoing Business	
4.1	Tactical Plan (GM).	The plan is the basic work plan for staff and the association. Attempts have been made to incorporate all actions, but some may have been missed so the Board is asked to review, add, and approve the work plan for staff. Motion to approve by Lisa Butcher, seconded by George Pugsley. Motion carried
4.2	Sign Audits and Bridge Inspections (President)	How many clubs have taken the initiative to conduct bridge inspections or sign audits? Are clubs currently doing these audits? Jeremy spoke regarding deficits identified last year while he was conducting audits in some zones last year.
4.3	TIR Pilot Program (President)	Nothing to update on the topic as no work was conducted after Covid began.
4.4	Rafflebox Update (President)	We are no longer involved but if a club wants to take it on, they can have the equipment that SANS has purchased. Sutherlands potentially may take it over. We will know more in the next month or two.
5.0	Reports	Motion to approve all reports by Gordie Ryan, seconded by Earl Arsenault. Motion carried
5.1	President's Report (President)	included
5.2	Office Report (GM)	Circulated by email
5.3	Financial Report (Treasurer)	included
5.4	Zone Reports (Zone Vice Presidents')	Zone 1 – no zone meeting as of yet, clubs are preparing to open their trails Zone 2 – Covid-19 continues to be an Impact on Clubs in the Zone with most Clubs canceling regular meetings or restricting the number of members that can attend. Regardless of those limitations the Clubs have been busy.

**Dalhousie Mountain Snowmobile Club** – busy continuing trail work and the Rail crossing on the Trail 104 is once again passable for the groomers. New trail has been put in to replace the trails through to Dalhousie Windfarm. Windfarm trails will be closed following concerns raised by the Windfarm operator following downed power lines caused by an Ice Storm early last season. Clubhouse addition and groomer shed was delayed however has now moved ahead with the addition now sided and weather tight  
Groomers are serviced and ready to Roll.

**Pictou County Snowriders** – Experienced damage to a groomer by theft and vandalism last season. A number of Hyd actuators and Lines were stolen. The groomer was repaired at a cost of several thousand dollars in unnecessary repairs.

Clubhouse addition is completed.

Club is actively fundraising to raise sufficient funds to purchase a new Groomer.

**Antigonish Snodogs** – Groomer was down for repair for the later half of last season. The damaged tracks have since been replaced and Club is eagerly waiting for the Snow.

**Chedabucto** – No report at this time

Zone 3 – Driftclimbers - Snowmobile show and shine planned for December 4th. Still working on a dinner plan for our Christmas pot luck. Only had 6 people at our last meeting.

AVRR - Finishing the bridge up near hardwood lake , some brushing and stuff taking place , a few work parties on the valley floor to clear some trails and fix some wash outs . They had a good turnout at the first club meeting

Crossburn – Work continues on signage and loading ramps at trailheads. Ongoing fundraising efforts with toonie drop and a raffle draw. We had a great time at the awards banquet, and very proud to be club of the year.

Hants Co – actively working on trails

Zone 4 - Fundy: Plan a Club Meeting and AGM Oct 22. NSORRA held a trail ride and BBQ recently.



	<p>Planning for Groomer purchase and looking for sponsors and supporters. Various levels of sponsorship or support are set up. Details on their website. Waiting to hear back on grants.</p> <p>SLTGA: Continuing work on plans to fix trail issues on both sides of the Cable Bridge in Portapique WPA. Some Small Project Grants have been completed on this large project. OHVIF Application is due Nov. 15. A successful fall opening event was held.</p> <p>Cumberland: Looking for a new EC. A few have come forward. Groomer repairs are necessary. Several trails have water drainage issues and ruts from wheeled vehicles. Some bridges need new tops. The Annual Dream Ride Lotto is selling \$100 tickets again this year. The Club received 2 Bills for work at the CNR crossing near Springhill. The Club would like to switch the numbers on #5 and a section of #104 in the Economy WPA to better fit actual use and conditions.</p> <p>Route Six: Plan AGM and meeting Nov 7. Looking for a new President and Secretary. Working with Cumberland Trails and Sunrise ATV to try to repair the severe damage from ATVs and trucks on #263 near Pugwash, the link to Nelly's Grill. Notes were sent in to Sno' Trails.</p> <p>Chignecto Glooscap: Work is being done on the groomers. Some work has been completed at the site of a new groomer shed. Club is waiting for other contractors. Tickets are being sold on a snowmobile-themed Quilt donated to the Club. The Oct Meeting was cancelled due to Covid concerns in the local communities. A bridge over a low damp area needs replacement. Bush cutting is being worked on. Sadly, a young boy lost his life when he tried to climb on an old log pile located near a forestry road used as part of Trail #30 and not far from the groomer storage shed.</p>
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5.5	Human Resource Committee Report (President)	New employee handbook has been compiled and will be distributed to our two employees.
6.0	New Business:	
6.1	Groomer Policy (GM)	A new policy on "grooming" has been drafted and approved by the Executive. The Board is asked to review and vote on this policy. Mike went over the policy with the group. Motion to approve by Lisa Butcher, seconded by Gordon Ryan, Motion carried
6.2	Provincial Fund Use (President)	An update on the use of the fund to be given. Expenditures include Signposts, Start-up funding for Groomers, Solara Tracking, SANS Sled, Cell Service and Welcome Signage. These and other items have been funded by the PF over the years. Don discussed the initiatives undertaken to date.
6.3	Trailside Property and Insurance (Reg)	Update the Board on the work to date. Reg provided an update and a list of buildings were provided in the package.
6.4	Trail Opening Report (President)	An updated report will be provided and discussion on this to take place. Reg went over the report for the BOD.
6.5	OHVIF Application Date (GM)	The date for the large OHVIF grants is November 15 <sup>th</sup> . Again, this year it is possible to get more than 50% funding BUT all opportunities must be sought for alternate funding.
6.6	Permit Review Update (Lisa)	Review, discuss and vote on a package to take to the Minister for approval. Agreed to increase early bird to \$170, full season to \$225, Classic & Family to \$110 and 3 day to \$60. Classic will stay at 2007 and older to allow a gradual fade out. 3 day online sales will see 55% go to groomer equalization and 45% to SANS operations. Motion to approve new percentages in permit allocation tables by Gordon Ryan, seconded by Neil Jennings.

6.7	Map Gears (GM)	Map Gears will offer a free app and charge for upgraded versions.
6.8	Promotion and Marketing Video (President)	Video Mike Grant has been asked to come to our province this coming February to film in each zone if possible. The intent is to have him attend the February Ride Event in Baddeck as well as the proposed President's Ride. Mike has applied for an ISMA grant. Looking at the long weekend in February long weekend.
6.9	Tracked SxS, Snow Bikes and ATV's (President)	The intent is to begin selling permits to tracked OHVs for this market is growing and we are missing out on a revenue stream.



		Motion to allow these vehicles to purchase trail permits and use the groom trails by Gordon Ryan, seconded by Shaun MacDonald.
6.10	Solara (President)	The Solara units have been performing much better after the numerous bugs were worked out so now is the time to use the units for tracking groomer hours. Comparisons with the Groomer Logbooks show the hours to be fairly accurate. Clubs should still use logbooks and pics of hour meters in case of a large discrepancy.
6.11	Snowmobile Trail Incident Reporting (GM)	A revised and updated Incident Report will be discussed at the meeting. Jeremy discussed the important information contained within the document that was developed by Sandy Anderson in cooperation with Jeremy Cromwell.
6.12	NSYS Rep on the BOD	We will invite one rep from NSYS to sit in on BOD meetings, while we look at the policy.
7.0	Announcements:	Cape Breton Ride – Tentative, February Long Weekend
8.0	Upcoming Events:	BOD Meeting - May 7th, 2022, Glengarry Hotel, Truro
9.0	Adjournment	Meeting adjourned at 2:15 pm

Approved May 7th, 2022 by Board

President Don Stewart

General Manager Mike Eddy